THE OFFICE OF REGULATORY STAFF DIRECT TESTIMONY AND EXHIBITS

OF

DANIEL F. SULLIVAN

JUNE 25, 2008



DOCKET NO. 2008-4-G

ANNUAL REVIEW OF PURCHASED GAS ADJUSTMENT AND GAS PURCHASING POLICIES OF PIEDMONT NATURAL GAS COMPANY, INC.

Page 1 of 11

1		DIRECT TESTIMONY OF DANIEL F. SULLIVAN
2		FOR
3		THE OFFICE OF REGULATORY STAFF
4		DOCKET NO. 2008-4-G
5	IN	RE: ANNUAL REVIEW OF PURCHASED GAS ADJUSTMENT AND GAS
6	PU	JRCHASING POLICIES OF PIEDMONT NATURAL GAS COMPANY, INC.
7		
8	Q.	PLEASE STATE YOUR NAME, BUSINESS ADDRESS AND
9		OCCUPATION.
10	Α.	My name is Daniel F. Sullivan. My business address is 1441 Main Street,
11		Suite 300, Columbia, South Carolina, 29201. I am employed by the Office of
12		Regulatory Staff ("ORS") as an auditor.
13	Q.	PLEASE STATE YOUR EDUCATIONAL BACKGROUND AND
14		EXPERIENCE.
15	Α.	I received a B.S. Degree in Business Administration, with a major in
16		Accounting from the University of South Carolina in December 1998. From
17		February 1999 to February 2005, I was employed as an auditor with the South
18		Carolina State Auditor's Office. In that capacity, I performed audits and reviews of
19		cost reports filed by institutional providers of Medicaid services for the South
20		Carolina Department of Health and Human Services. The primary purpose of those
21		audits and reviews was to establish the applicable reimbursement rates to be paid to
22		Medicaid providers for services rendered to qualified Medicaid patients. In
23		February 2005. I began my employment with ORS and since then have been

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9 Q. IN CONNECTION WITH YOUR TESTIMONY, DID YOU PREPARE OR 10 CAUSE TO BE PREPARED ANY EXHIBITS?

- 11 A. Yes, the Audit Staff has prepared Audit Exhibit DFS-1, titled "Account #253.04 Analysis Summary", Audit Exhibit DFS-2, titled "Storage Inventory Activity" and Audit Exhibit DFS-3, titled "Risk Management Hedging Program", in connection with this testimony.
- Q. ON WHAT AUTHORITY DOES THE ORS MONITOR THE ACTIVITY IN PIEDMONT'S DEFERRED ACCOUNT #253.04?
- 17 A. In Docket No. 83-126-G and 86-217-G, Order No. 88-294, the Public Service Commission ("Commission") found that:
- 19 (1) A true-up for differences between billed and filed rates is appropriate and necessary to assure that Piedmont's customers pay no more than Piedmont's actual cost of gas.

June 25, 2008 Page 3 of 11 1 A true-up of demand charges for changes in sales volumes is appropriate **(2)** 2 and necessary to assure that Piedmont's customers pay no more than 3 Piedmont's actual cost of gas. 4 **(3)** The Company is to maintain an account reflecting its gas costs each month, 5 the amount of gas costs recovered each month, and amounts deferred from 6 month to month. The Company is also required to file with the 7 Commission, a report on a monthly basis showing the status of this deferred 8 account. 9 Additionally, with the issuance of Order No. 2002-223 dated March 26, 10 2002 in Docket No. 2001-410-G, the Company is required to file regular reports on 11 the status of the hedging program and the results of its hedging activities. 12 Q. HAS ORS CONDUCTED THE COMMISSION REQUIRED 13 **EXAMINATION OF THE COMPANY'S DEFERRED ACCOUNT?** 14 A. Yes. ORS has examined the activities included in deferred account #253.04. 15 In addition, ORS has examined the Company's gas storage inventory accounts and 16 account #191.01, Deferred Account Hedging Program, for the period April 2007 17 through March 2008. 18 PLEASE EXPLAIN AUDIT EXHIBIT DFS-1 AND WHAT IS REFLECTED O. 19 ON THAT EXHIBIT. 20 Audit Exhibit DFS-1 presents, for each month of the period under A. 21 examination, the components which contribute to the Company's over/under 22 collection in deferred account #253.04. These components are:

Page 4 of I1

Commodity True-Up (Billed vs. Filed rates) - These amounts represent the
difference in the Company's actual gas costs on a monthly basis as compared to the
benchmark cost of gas included in the Company's Gas Cost Recovery Mechanism
("GCRM") filings during the period. The Company's benchmark cost of gas at the
beginning of the period was \$7.50, established as a result of the Company filing
GCRM #120, effective January 1, 2007. Effective August 1, 2007, the Company
filed GCRM #121 with the Commission which increased the benchmark cost of gas
from \$7.50 to \$8.50. On a Carolinas System basis, actual gas costs are computed
and compared to the benchmark cost and any difference is allocated to South
Carolina operations based on the current month's sales percentage. Commodity
True-Up for the period decreased the under-collection by \$4,489,888.
<u>Demand True-Up</u> - These amounts represent the over or under-collection of
demand charges incurred by the Company as compared to demand charges billed
and collected from customers. Total demand charges incurred are computed and
allocated to South Carolina operations based on the design day factor established by
allocated to South Carolina operations based on the design day factor established by the Commission in Order No. 2002-761 dated November 1, 2002, approving new
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the Commission in Order No. 2002-761 dated November 1, 2002, approving new
the Commission in Order No. 2002-761 dated November 1, 2002, approving new rates and charges issued in Docket No. 2002-63-G. Effective November 2005, the
the Commission in Order No. 2002-761 dated November 1, 2002, approving new rates and charges issued in Docket No. 2002-63-G. Effective November 2005, the design day factor for demand allocation to South Carolina operations changed from
the Commission in Order No. 2002-761 dated November 1, 2002, approving new rates and charges issued in Docket No. 2002-63-G. Effective November 2005, the design day factor for demand allocation to South Carolina operations changed from the previously approved 15.81% to 16.16%. This change in allocation resulted

Page 5 of 11

Negotiated Losses - In competition with alternate fuels, the Company's GCRM
allows it to maintain its industrial load by selling gas at less than the approved tariff
resulting in margin losses. Negotiated losses for the period increased the under-
collection by \$1,162,995.
Secondary Market Sharing - Effective with new rates approved in Docket No.
2002-63-G, Order No. 2002-761 dated November 1, 2002, the Company now
credits 75% of the margin from off-system sales and from capacity release
transactions to deferred account #253.04. The remaining 25% is retained by the
company. The same Order also provided that capacity release credits and off-
system sales would be allocated to South Carolina using the same design day
methodology approved for fixed demand costs. Shared margins and capacity
release credits for the period reduced the under-collection by \$6,445,405. It should
be noted that in compliance with Order No. 95-1461 dated August 22, 1995, issued
in Docket No. 95-160-G, the Company is reporting capacity release activity. These
capacity release credits totaling \$3,540,175 are included in the total of \$6,445,405
listed above for secondary market sharing.
<u>Proration Adjustment</u> - The proration adjustment is made as a result of cycle
billing and necessitated as a result of the filing of GCRM #121 effective August 1,
2007. This proration adjustment decreased the under-collection by \$107,724.
Weather Normalization - In compliance with Order No. 95-1649 dated November
7, 1995, issued in Docket No. 95-715-G, the Company began recording in deferred
account #253.04 weather normalization effective for the winter heating season of
November 1, 1996 through March 31, 1997. The weather normalization adjustment

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	Direct Testimony of DANIEL F. SULLIVAN Docket No. 2008-5-G PIEDMONT NATURAL GAS CO., INC.
	June 25, 2008 Page 6 of 11
1	is designed to increase or decrease the margin component of the rate based on a
2	comparison of actual weather conditions, during the period, to normal weather
3	conditions. Weather normalization adjustments for the twelve months ended March
4	31, 2008 increased the under-collection by \$4,848,866 as a result of warmer than
5	normal weather for the 2007-2008 heating season.
6	Unaccounted For (Annual Line Loss Adjustment) - The annual line loss
7	adjustment reflects a true-up of calculated "unaccounted for" and "company use"
8	fuels charged to the customers as compared with the actual losses experienced
9	during the period. This is an annual adjustment required by the Company's GCRM,
10	and for the twelve months ended March 31, 2008, reduced the under-collection by
11	\$939,006.
12	<u>Uncollectible Gas Cost Recovery</u> - In Docket No. 2006-4-G, Order No. 2006-527
13	dated October 11, 2006, the Commission approved the company's request to
14	remove uncollectible gas cost expense from its cost of service and authorized the
15	recovery of these costs through the company's gas cost deferred account #253.04.
16	Under this revised methodology, the commodity cost of gas portion of uncollectible
17	accounts is now a component of deferred account #253.04. The balance of the
18	uncollectible accounts expensed, including the company's margin, will be
19	recovered through their RSA filing. The uncollectible gas cost adjustment
20	increased the under-collection during the period by \$758,886.
21	Supplier Refunds - The Company received supplier refunds totaling \$976.741 for

the twelve months ended March 31, 2008. South Carolinas allocation of these refunds results in a decrease to the under-collection of \$157,364.

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INVENTORY ACTIVITY?

Page 7 of 11

Hedging Activity Transfer - In Docket No. 2006-4-G, Order No. 2006-527 dated
October 11, 2006, the Commission authorized the Company to transfer the balance
of its cumulative hedging gains or losses to deferred account #253.04 on a monthly
basis, effective November 1, 2006. In November 2007, the Company transferred its
cumulative hedging losses as of November 30, 2007, totaling \$6,636,701, to
deferred account #253.04. Starting in December 2007, the Company began
transferring its monthly hedging activity to deferred account #253.04 on a monthly
basis. Transfer of the cumulative hedging losses in November 2007 and the
monthly hedging gains in the subsequent months resulted in an increase to the
under-collection of \$5,390,352.
Accrued Interest - In Docket No. 98-004-G, Order No. 98-618 dated August 11,
1998, the Commission ruled that the actual earned overall rate of return should be
utilized in computing interest on the deferred account balance. In Docket No.
2000-004-G, Order No. 2000-707 dated August 25, 2000, the Commission found
that interest on the deferred account should be limited to the lower of the authorized
overall rate of return or the actual earned overall rate of return. In Docket No.
2006-4-G, order No. 2006-527 the Commission ordered that, effective November 1,
2006, the interest rate applicable to balances in Piedmont's account #253.04 be
fixed at 7.00%. The Company used the Commission ordered rate of 7.00% in
calculating accrued interest on deferred account #253.04 during the period and the
result is an increase in the under-collection of \$494,265.
WHAT IS INCLUDED IN AUDIT EXHIBIT DFS-2, STORAGE

THE OFFICE OF REGULATORY STAFF 1441 Main Street, Suite 300 Columbia, SC 29201

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Page 8 of 11

During the PGA, the Company provided ORS with detailed inventory calculations of its underground and liquefied natural gas (LNG) storage facilities. ORS accumulated the various inventory levels by storage location in total, and includes a summary of them in Audit Exhibit DFS-2, for Commission consideration.

The Company has contracted with seven underground storage facilities. Five of these facilities are on the Transco System, including General Storage Service and General Storage Service - Dominion located in Pennsylvania, Washington Storage Service located in Louisiana, Eminence Storage Service located in Mississippi and Hattiesburg Storage Service located in Hattiesburg, Mississippi. The sixth and seventh underground storage facilities are on the Columbia Gas Transmission The first is owned by Columbia Gas Transmission Corporation and operated by Columbia Gas Storage, a Firm Storage Service, with storage facilities in Pennsylvania, Virginia, and West Virginia. The second is Hardy Storage Company, located in West Virginia, which is jointly owned by Columbia Gas Transmission Corporation and Piedmont. Audit Exhibit DFS-2, "Total Underground" section, details the inventory activities of these underground facilities in total. The inventory located in the seven underground facilities at the beginning of the review period totaled 8,183,512 dekatherms at a total cost of \$62,356,982 or a weighted average cost of \$7.6198 per dekatherm. inventory increased during the period, including injections, withdrawals and other related activities, resulting in an ending inventory balance for the underground facilities of 8,967,261 dekatherms at a total cost of \$68,893,624, or a weighted

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June 25, 2008 Page 9 of 11

average cost per dekatherm of \$7.6828. During its examination, ORS obtained verification from the storage facility operators of the volumes stored in each of these facilities at the close of the review period.

Audit Exhibit DFS-2 also contains a section called "Total LNG" which is a summary of the various LNG inventories maintained by the Company, including Pine Needle. Pine Needle is an LNG facility located in Guilford County, North Carolina and is jointly owned by Piedmont, Transco and several other utilities and/or investors. Inventory is also stored at the Company's LNG facilities located near Charlotte, North Carolina and at LNG-NCNG located at Four Oaks, North Carolina. Piedmont's records indicated LNG inventory located in these facilities at the beginning of the period totaled 2,781,532 dekatherms at a total cost of \$20,906,981, or a weighted average cost of \$7.5164 per dekatherm. The net inventory decreased during the period, including injections, withdrawals and other related activities, resulting in an ending LNG inventory balance for these three facilities of 2,301,007 dekatherms at a total cost of \$17,841,479 or a weighted average cost per dekatherm of \$7.7538. During its examination, ORS verified injections and withdrawals to the daily storage activity worksheets for each facility and the calculation of ending inventory balances.

Q. WHAT IS INCLUDED ON AUDIT EXHIBIT DFS-3, RISK MANAGEMENT-HEDGING PROGRAM?

Audit Exhibit DFS-3 details the results of the Company's hedging program for the period. These results are reflected in gains or losses, on a monthly basis, net of brokerage fees and commissions, resulting from the purchase of options to buy

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Page 10 of 11

gas futures contracts (Call Options) and the purchase of options to sell gas futures contracts (Put Options). The Company purchased these Call and Put options at various strike prices. The strike price is the specified price at which a gas futures contract could be bought or sold if the options were exercised. During the twelve months ended March 31, 2008 the Company purchased a net of 2,339 option contracts. The purchases and/or sales of these options were verified by tracing these transactions to the broker statements in detail.

In Docket No. 2006-4-G, Order No. 2006-527 the Commission authorized the Company, effective November 1, 2006, to transfer the balance of its cumulative hedging gains or losses to account #253.04 on a monthly basis. The Commission also ordered effective November 1, 2006, the interest rate applicable to balances in Piedmont's account #253.04 shall be fixed at 7.00%. For the period, the Company calculated interest on the average monthly hedging balance using an annual interest rate of 7.00% for the months of April 2007 - October 2007. As indicated by the caption "Hedging Activity Transfer" on Exhibit DFS-1, the Company transferred the cumulative hedging loss of \$6,636,701 in the hedging program to deferred account #253.04 in November 2007. This amount agrees with the cumulative loss as of November 2007 as shown on Audit Exhibit DFS-3. For November 2007, interest on the cumulative balance of \$6,636,701 was not calculated as part of the hedging program but was calculated as part of the interest calculation in deferred account #253.04. Beginning in December 2007, the monthly net hedging gains or losses before interest were transferred to deferred account #253.04 and included as part of the interest calculation on deferred account #253.04.

	Direc	t Testimony of DANIEL F. SULLIVAN Docket No. 2008-5-G PIEDMONT NATURAL GAS CO., INC.
	June	25, 2008 Page 11 of 11
1		As indicated on Audit Exhibit DFS-3, the cumulative loss at the end of the
2		period for the hedging program is \$5,390,352.
3	Q.	WHAT ARE ORS'S FINDINGS REGARDING PIEDMONT'S DEFERRED
4		ACCOUNT #253.04?
5	A.	Based on our examination, it is the opinion of ORS that Account 253.04 is
6		accurately stated and that the balance of \$8,936,406 fairly represents the Company's
7		under-collection balance as of March 31, 2008.
8	Q.	DOES THAT CONCLUDE YOUR TESTIMONY?

A. Yes, it does.

PIEDMONT NATURAL GAS COMPANY, INC. ACCOUNT #253.04 ANALYSIS SUMMARY FOR TWELVE MONTHS ENDED MARCH 31, 2008

Ĺ					2007				•	ļ	2008		
Month	April	May	June	July	August	September	October	November	December	January	February	March	Total
	6 45	€A.	\$	so	69	\$4	s	5 9	55	€4	∨ s	w	Ø
Beginning Balance	1.694,901	2.053,741	3,521,863	5,293,732	6,724,692	6,768,135	6,179,138	6,610,491	12,846,884	11,677,250	9,522,852	8,463.476	
Commodity True-Up (B vs. F)	415,461	421,340	501,380	(25,800)	(602,831)	(689,028)	(720,818)	(1,374,167)	(1,434,344)	(2,063,678)	81,450	1,001.147	(4.489,888)
Demand True-Lip	705,425	1,182,677	1,393,319	1,595,364	1,371,714	1,459,510	1,491,255	794,519	(229,786)	(1,246,610)	(1,323,225)	(468,634)	6,725.528
Negotiated Losses	36,580	50,980	30,899	44,030	160,591	106,059	134,529	147,965	140,867	155,952	81,985	72,558	1,162,995
Secondary Market Sharing	(860,587)	(329,216)	(374,399)	(365,770)	(836,450)	(539,366)	(504,087)	(433,595)	(374,816)	(766,948)	(538,543)	(521,628)	(6,445,405)
Benchmark Proration	0	0	0	0	(107,724)	0	0	0	0	0	0	0	(107,724)
WNA	3,114	318	460	176	181	(15)	12	430,614	1,010,488	1,832,317	1,072,493	498,708	4,848,866
Unaccounted For	0	0	0	0	0	(939,006)	0	0	0	0	0	0	(939,006)
SC Uncollectibles	47,945	125,808	194,581	148,606	115,193	34,502	(6,733)	(22,170)	(1,303)	46,602	61,132	14,723	758,886
Supplier Refunds	0	0	(8)	(868)	(96,471)	(59,306)	0	(09)	0	0	0	(921)	(157,364)
Hedging Activity Transfer	0	0	0	0	0	0	0	6,636,701	(352,061)	(173,687)	(546,976)	(173,625)	5,390,352
Ending Balance Before Interest	2,042,839	3,505,648	5,268,095	6,689,740	6,728,895	6,141,485	6,573,296	12,790,298	11,605,929	9,461,198	8,411,168	8,885,804	
Interest	10,902	16,215	25,637	34,952	39,240	37,653	37,195	56,586	71,321	61,654	52,308	50,602	494,265
Ending Balance	2,053,741	3,521,863	5,293,732	6,724,692	6,768,135	6,179,138	6,610,491	12,846,884	11,677,250	9,522,852	8,463,476	8,936,406	
Interest Rate	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	

Deferred Account #253.04 Under Collection as of 3/31/08

\$8,936,406

PIEDMONT NATURAL, GAS COMPANY, INC. STORAGE INVENTORY ACTIVITY FOR TWELVE MONTHS ENDED MARCH 31, 2008

		Wtd Cost	6	9 1	2010	7.6957	7 7490	7 7818	7 7738	7.617	7.0653	CCD4.7	7914	7,4259	7.4522	7 4767	7 \$622	7.6828	
Total Underground	Balance	Amount	6	¢ 736.02	796 000 70	74,318,444	93,086,762	106 171 009	115 475 068	118 230 162	122 058 254	667,950,221	661,166,671	126,547,718	122, 770, 220	86.087.167	74 808 831	68 893 624	
		DTs	32	0 107 613	210,001,0	9,657,158	12,012,727	13 643 537	14 944 069	550 1 65 51	16 150 086	000,000,01	710,700,71	17,041,376	16,474,341	11.514.048	9 892 482	8.967.261	
		Amount		•	CO 000 57	(6,0%2,219)	(923,540)	(3.342.570)	(2 509 999)	(5 969 520)	(4 961 839)	(3.388.032)	(250,005,0)	(9,704,706)	(13,437,612)	(37,950,902)	(20.321.055)	(13,051,054)	(121,213,109)
Pa		Price	4	,	7	1.00.4	7.8503	7 6432	7.6453	7.5074	7 3691	7 1835	7 000	1.3873	7.3442	7.4144	7,5179	7.7407	7.4777
Total Underground	Withdrawals	DTs	77	,	(100,000)	(70).(07)	(117,644)	(437,328)	(328,305)	(795,152)	(671 329)	(471.663)	(000*111)	(0) 1,407.1	(1,829,700)	(5,118,526)	(2,703,031)	(1,686,026)	(16,210,002)
		W/D Charge	64	•	14 321	166,91	0	3,930	5,027	22,021	0	•	928 01	079'08	42,761	100,239	60,486	24,649	306,322
		njection/Charge	- 		66 577	77	121,145	122,853	111,347	56,015	69,037	67.846	20.000	000.02	25,545	2,864	17,382	20,380	701,736
round		ommodity	•		17 970 878	32000	19,570,713	16,300,033	11,647,685	8,696,578	8,720,894	10,213,131	809 608 9	000,000	108,120,2	1,164,746	8,964,851	7,090,818	126,741,692
Total Undergr	Injections	Price	₩.		7 7400		7.6629	7.6227	6.8713	6.1860	5.6204	6.6326	7 3639	1 43.43	74/4:	7.2864	8.1653	9.0915	7.2621
Ţ		Used/Injected	722		(53.017)	(100)	(80,734)	(70,230)	(66,272)	(33,671)	(49,343)	(30,448)	(17.049)	(3) (6)	(000'07)	(1,620)	(16,451)	(19,133)	(458,624)
		Gross DTs	æt.		2.321.825		7 96 666 7	2,138,368	1,695,109	1.405.849	1,551,663	1,539,837	924.729	151 586 1	170,007,	159,853	1,097,916	779,938	17,452,375
				Beg. Bal.	Apr-07		May-07	Jun-07	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07		Jan-08	Feb-08	Mar-08	•

Price Price Price Commodity Injection/Charge S S S S S S S S S				1 OTAL LING	NG NG			Total LNG						Total LNG	
Gross DTs United Cross DTs Frice (Commodity) Injection/Charge W/D ChylExp Def DTs Amount Amount To Tank Level DTs Amount Amount W/D Chylexp Def DTs Amount Amount Amount Amount Amount W/D Chylexp Def DTs Amount Amount Amount W/D Chylexp Def DTs Amount Amount W/D Chylexp Def				Injection	suc			Withdrawals			Adjust	ments	5	Balance	
41058 D15 Tick Commodity Injection/Charge WID ClyRExp Def DTs Amount DTs Amount DTs Amount WID ClyRexp Def Picc Amount DTs Amount WID ClyRexp Def DTs S \$	ľ										To Tan	c Level			
# \$	ا	oross D Is	Used/Injected	Price	Commodity	Injection/Charge	W/D Chg/Exp Def	DTs	Price	Amount	DTs	Amount	DTs	Amount	Wtd Cost
319,091 (903) 78757 2,13,1077 0 10,157 (227,578) 76924 (1,750,616) 0 2,781,532 20,906,981 572,540 (8.184) 7.8193 4,476,871 0 130,516 (13,303) 7,3726 (9,8078) 0 2,872,142 21,679,599 482,164 (7,520) 7.8131 3,767,187 0 13,276 7,579 (3,8078) 0 3,824,180 29,145,243 26,618 (5,224) 7,1397 1,867,877 0 12,293 (3,765) 7,599 0 3,693,729 3,645,937 26,6168 (5,59) 7,8131 3,767,187 0 3,693,729 3,645,937 3,622,193 3,622,194 27,455,99 3,645,937 3,693,74 3,993,346 29,445,99 3,693,74 3,693,74 3,993,346 29,65,374 3,693,74 3,993,346 29,65,374 3,693,74 3,693,74 3,693,74 3,693,74 3,693,74 3,693,74 3,693,74 3,693,74 3,693,74 3,693,74 3,693,74		*#	#	s	S	s	S	712	69	اح	*	5	34	,	
319,091 (903) 7.8757 2.513,077 0.157 (227,578) 7.6924 (1,750,616) 0 2,751,332 2,090,981 572,540 (8.184) 7.8193 4,476,871 0 130,516 (13,303) 7,3726 (98,078) 0 0 3,423,197 0 0 3,423,197 0 0 3,423,197 0 0 3,423,197 0 0 3,423,197 0 0 3,423,197 0 0 3,423,197 0 0 3,423,197 0 0 3,423,197 0 0 3,423,197 0 0 3,423,197 0 0 3,423,197 0 0 3,423,193 26,188 0 0 3,423,193 0 0 3,423,193 0 0 3,423,193 0 0 3,423,193 0 0 3,423,193 0 0 3,423,193 0 0 3,423,193 0 0 0 3,423,193 0 0 0 0 0 0 <td>_</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>,</td> <td>•</td> <td>•</td> <td>•</td> <td></td> <td></td> <td>^</td>	_								,	•	•	•			^
572,50 (7.97)<		100.015	(2003)	7 9757		c							7,781,352	186,006,02	7.5164
(8,184) 7,8191 4,46,871 0 130,516 (13,303) 7,3726 (98,078) 0 0 3,423,195 26,188,909 (5,224) 7,1397 1,807,877 0 121,345 (43,259) 7,6793 (33,197) 0 0 3,841,80 22,145,434 (5,122) 7,1397 1,807,877 0 121,345 (43,259) 7,6193 (3,693,772) 0 4,071,298 31,317,788 (6,169) 6,2724 1,398,548 0 1,4990 7,4193 7,6193 7,6993,772 0 4,071,298 31,317,788 (6,169) 6,2724 1,398,548 0 7,6993,772 0 0 3,692,194 27,12,712 0 4,071,298 31,317,788 0 3,841,80 22,134,737 13,611,883 0 0 3,841,80 22,145,433 13,423,193 0 0 3,841,80 22,143,77 13,611,112 2,649,372 0 0 0 0 3,841,87 13,127,48 0 0 0			(cox)	1010.1		7	/51,01	(27.7.578)	7.6924	(1,750,616)	0	0	2,872,142	21,679,599	7.5482
48,164 (7,920) 7,8131 3,767,187 0 121,345 (43,259) 7,6793 (332,197) 0 0 3,854,180 29,745,243 26i,618 (5,224) 7,1397 1,807,877 0 12,393 (13,276) 7,5918 (252,625) 0 0 3,854,180 29,745,243 26i,618 (5,124) 7,1397 1,632,187 0 1,293 7,6198 (26,262) 0 0 3,621,194 27,646,955 3,621,194 27,646,955 3,621,194 27,646,955 3,621,194 27,646,955 3,621,194 27,646,955 3,621,194 27,646,955 3,621,194 27,646,955 3,621,194 27,646,955 3,621,194 3,646,955 3,621,194 3,646,955 3,621,194 3,601,468 0 3,593,46 3,646,955 3,646,800 0 3,648,723 3,646,955 3,646,800 0 3,680,794 3,601,767 3,693,346 3,646,800 0 3,680,794 3,601,767 3,693,346 3,693,346 3,693,346 3,693,404 3,611,883		372,340	(8,184)	7.8 93		0	130,516	(13,303)	7,3726	(98,078)	0	0	3,423,195	26 188 909	7.6504
261 618 (5.224) 7.1397 1,867,877 0 12,293 (33,276) 7.5918 (252,625) 0 0 7.17-7.288 31,77-7.88 30,060 (6,69) 6.7274 1,935,48 0 1,4990 (747,995) 7.6198 (252,625) 0 0 3,632,194 27,646,955 188.146 (3.766) 5.4868 1,032,139 0 9,98 (76,389) 7.62368 0 0 0 3,502,194 27,646,955 416,609 (3.39) 6.5808 2.741,639 0 3,592,199 0 3,692,199 0 3,692,194 27,646,955 282,219 (5,69) 7,6349 0 7,4370 (79,800) 0 0 3,993,746 29,466,955 13,49 (25,40) 0 1,381,181 0 3,993,794 3,0079,767 1,610,776 13,40 (25,40) 0 1,381,181 0 3,993,794 3,0079,767 1,212,773 0 2,212,973 0 2,212,973		482,164	(7,920)	7.8131		0	121,345	(43,259)	7.6793	(332,197)	· C		3.854.180	20,745,743	15.55
309,060 (6,169) 6.2724 1,938,548 0 34,990 (747,995) 7,697 7,797		261,618	(5,224)	7.1397		0	12 293	(33 276)	7 5018	(36) (36)	· <	• •	4.077.306	C#2,C#1,C2	1,11,1
188,146 (3,766) 5.4858 1,022,139 0 3,622,194 72,646,955 188,146 (3,766) 5.4858 1,022,139 0 9,998 (76,199) 7,5729 (20,368) 0 0 3,622,194 27,646,955 416,609 (8,139) 6.5808 2,741,639 0 3,637 (25,9109) 7,332 (1,000,625) 0 0 3,993,46 29,488,723 384,33 (5,649) 7,6336 3,041,468 0 130 (107,053) 7,4430 (796,800) 0 0 3,993,346 29,456,374 282,219 (5,649) 0.0000 2,17,372 0 6,440 (511,833) 7,474 (796,800) 0 0 3,999,346 30,079,767 11,473 (2,649) 0.0000 221,31,372 0 4,225,077 1,416,075 0 2,712,973 20,585,561 106,705 (2,137) 0.0000 921,037 0 2,416,075 0 2,416,075 114,773 (2		309.060	(6 169)	67774		•	34,000	(141,000)		(000,000)		>	067'//0'+	21,272,188	1.0945
168,140 (3,706) 3,4958 (26,389) 7,529 (200,368) 0 0 3,790,185 28,488,723 168,140 (3,310) (3,486,737) (3,486,737) (3,486,737) (3,486,737) (3,486,737) (3,486,737) (3,486,737) (3,488,733) (3,486,737) (3,486,737) (3,486,737) (3,41,468) (3,41,468) (3,41,468) (3,41,468) (3,41,468) (3,41,468) (3,41,468) (3,41,468) (3,41,468) (3,41,468) (3,41,481) (3,41,482) (3,41,482) (3,41,482) (3,41,482) (3,41,482) (3,41,482) (3,41,482) (3,41,482) (3,41,482) (3,41,482) (3,41,482) (3,41,482) (3,41,482) (3,41,482) (3,41,482) (3,41,482) (3,41,482) (3,41,482)		30 146	(24.4)			•	046,446	(666,141)	0.01	(2,699,372)	0	0	3,632,194	27,646,955	7.6116
40,609 (8,439) (8,538) 2.741,639 0 35,637 (259,109) 7.3352 (1,900,625) 0 0 3,939,346 29,56,374 398,433 (5,649) 7,6346 7,61468 0 130 (107,035) 7,4430 (796,800) 0 0 4,225,077 31,610,172 282,134 (5,649) 7,6549 10,597 0 69,404 (51,1833) 7,474 (9,641,781) 0 0 3,989,794 30,079,767 31,610,172 13,439 (269) 7,6549 10,2597 0 45,075 (1,289,991) 7,4744 (9,641,878) 0 0 2,712,973 20,885,561 106,705 (2,137) 0,0000 92,051 0 12,776 (55,559,530) 7,612 (4,259,629) 0 2,217,991 17,277,791 1,776 1,789 (9,460) 7,789 (9,460) 0 2,210,007 17,841,479 14,474 (3,65,506) 7,4205 25,710,881 0 2,210,907 17,841,		00,140	(2,700)	5.4838		0	866'6	(26,389)	7.5929	(200,368)	0	0	3,790,185	28.488.723	7.5164
38,433 (5649) 7,6336 3,041,468 0 130 (107,053) 7,4430 (796,800) 0 4,225,077 31,610,172 282,219 (5,649) 0,0000 2,17,372 0 69,404 (511,833) 7,475 (3,817,181) 0 0 3,989,794 30,079,767 31,610,172 13,439 (2,69) 7,649 0,0000 92,031 0 45,075 (1,818,99) 7,474 (6,641,878) 0 0 2,712,973 20,885,561 106,705 (2,297) 9,4077 1,079,755 0 12,736,529 0 2,712,973 20,885,561 114,773 (2,297) 9,4077 1,079,755 0 2,301,007 1,7841,479 3,404,797 (56,509) 7,4205 25,710,581 0 514,374 (3,888,816) 7,320 0 0 2,301,007 17,841,479		415,609	(8,339)	6.5808		0	35,637	(259, 109)	7.3352	(1,900,625)	0	0	1 939 346	29 365 374	7.4544
282.219 (5.649) 0.0000 2.217.372 0 69,404 (\$11,853) 7.4576 (\$1817,181) 0 0 3,999,794 30,797,777 13,439 (\$209) 7.643 (\$20,500) 7.6343 (\$20,500) 7.6128 (\$6,481,878) 0 0 2,712,973 20,585,561 10,675 (\$2137) 0.0000 2,212,973 0 2,712,973 20,585,561 114,773 (\$2,297) 9,4077 1,079,758 0 2,301,007 1,727,973 14,773 (\$5,500) 7,4205 25,710,581 0 2,301,007 1,7841,479 3,464,797 (\$5,500) 7,4205 25,710,581 0 2,301,007 1,7841,479		398,433	(5,649)	7.6336		0	130	(107,053)	7,4430	(796.800)	_		770.502	21,000,12	2.4016
13,439 (269) 7,6343 102,597 0 45,075 (1,289,991) 7,4744 (9,641,878) 0 2,712,973 20,585,561 106,705 (2,137) 0,000 932,051 0 12,776 (559,569) 7,6126 (4,259,629) 0 0 2,712,973 20,585,561 17,270,759 17,270,		282,219	(5,649)	0.0000	2,217,372	0	69,404	(511.853)	7.4576	(3.817.181)		· c	2 080 704	20,010,12	0181.7
106,705 (2.137) 0.0000 922,051 0 12,776 (359,550) 7.6126 (3.259,530) 0 2,712,735 20,383,501 114,773 (2.297) 9.4077 1,079,755 0 2,257,991 1,720,759 1,730,759 3,464,797 (3.65,506) 7,4205 2,5710,681 0 2,301,007 1,381,479		13,439	(500)	7.6343	102,597	0	45.075	(1 289 901)	7 4744	(0.641.079)	•		יייס בייי	20,017,101	76667
114,773 (2.297) 9,4077 1,079,755 0 7,257, (29,460) 7,7899 (4,432,629) 0 0 2,2301,007 17,891,479 (36,506) 7,4205 25,710,581 0 514,374 (3.888,816) 7,5320 (29,290,457) 0 0 0 2,301,007 17,841,479		106,705	(2.137)	0.000	932,051		72 cl	(055 055)	26126	(000,000,000)	•	0	2,712,973	100,080,02	28/8
3,464,797 (56,506) 7,4205 25,710,581 0 514,374 (3,888,816) 7,5320 (29,290,457) 0 0 2,301,007 (7,841,479 7		114 773	(7.00,0)	9 4077	1 079 755		27,063	(000,000)	07107	(670,667,4)	0	9	66 / 57.7	17,270,759	7.6487
(56,506) 7,4205 25,710,581 0 514,374 (3,888,816) 7.5320		200 7 77 6	(1)				54,033	(09,400)	1.1899	(341,088)	0	0	2,301,007	17,841,479	7,7538
		5,464,797	(56,506)	7.4205		0	514,374	(3,888,816)	7.5320	(29, 290, 457)	0	0			

PIEDMONT NATURAL GAS COMPANY, INC.
RISK MANAGEMENT - HEDGING PROGRAM
GAIN/(LOSS) RECOGNIZED AND OTHER EXPENSES
FOR TWELVE MONTHS ENDED MARCH 31, 2008

Month	Type of Contract	No. of Contracts	(Gain) or Loss	Trading Fees	(Gain) or Loss Recognized	Interest	RMI Fee	Real-Time Pricing Fee	Net (Gain)	Cumulative
		#	€	s	5	S	s	\$ \$	\$ \$	\$ \$
Beginning Balance	salance									3,491,414
Apr-07	Apr-07 Options	20	(153,451)	775	(152,676)	19,903	395	59	(132,319)	3,359,095
May-07	Options	54	(173,340)	837	(172,503)	19,077	366	59	(153,001)	3,206,094
Jun-07	Options	337	511,235	5,224	516,459	20,165	395	59	537,078	3,743,172
Jul-07	Options	265	1,072,706	4,108	1,076,814	24,893	395	89	1,102,161	4,845,333
Aug-07	Options	415	1,590,611	6,433	1,597,044	31,506	395	59	1,629,004	6,474,337
Sep-07	Options	413	(204,068)	6,402	(197,666)	35,140	395	09	(162,071)	6,312,266
Oct-07	Options	107	(821,950)	1,659	(820,291)	32,492	791	59	(786,949)	5,525,317
Nov-07	Options	142	1,109,801	2,201	1,112,002	(878)	0	09	1,111,384	6,636,701 (1)
Dec-07	Options	207	(355,295)	3,209	(352,086)	(429)	395	09	(352,060)	6,284,641
Jan-08	Options	101	(174,962)	1,566	(173,396)	(1,141)	162	09	(173,686)	6,110,955
Feb-08	Options	131	(549,037)	2,031	(547,006)	(29)	0	09	(546,975)	5,563,980
Mar-08	Options	117	(176,060)	2,001	(174,059)	(24)	395	09	(173,628)	5,390,352
		2,339	1,676,190	36,446	1,712,636	180,875	4,713	714	1,898,938	

Note 1: Piedmont transferred the cumulative loss of \$6,636,701 in the hedging program to the 253.04 account in November 2007. For November 2007, interest on the cumulative balance was not calculated as part of the hedging program but was calculated as part of the interest calculation in the 253.04 account. Beginnning in December 2007, the monthly net hedging (gains) or losses before interest were transferred to the 253.04 account and included as part of the interest calculation on the 253.04 account.